

CRM, the basics

#geenexcuusmeer

#gewoondoen

#samenwerkenaaneengoudendatabase

#Succestival

Maarten Pluim & Pim ter Horst

Succesmanagers en die hard CRM gebruikers

Succesmanagement



Meer rendement



Meer kennis



Meer werkplezier



Meer weten?

Haal samen met jouw Succesmanager het maximale uit Profit!

AGENDA

- Hoi!
- Praatje 😊
- En weer door....

#Succestival

Wat komen wij elke dag tegen... ☹️

Hyves.nl always in touch with your friends

Gebruikersnaam: [] Wachtwoord (?): []

Mijn online status: [Online] [Onthoud mij]

HOME VRIENDEN HYVES AMSTERDAM SCHOLEN FOTO'S VIDEO'S MUZIEK BLOGS

De bent hier: Home Zoeken: [] Leden: []

GRATIS AANMELDEN

Hyves Hoofdarters Blog

Webste van het Jaar Vandaag werden de stemmen geteld en werden we...

Daar zijn ze dan: de vriendengroepen Situatie 1: je hebt tot vijf uur in de vroege ochtend shots gepompt...

De meeste foto's zijn bedrog Ik hoorde deze track gisteren voor het eerst en ja, dat heet achter...

Scholen: Greijdanus College(3706) Thorbecke Scholengemeenschap(3303) Erasmus College(3291) MBO/HBO/Universiteit:

IN DE MEDIA

Al 7519711 leden sinds 1 okt 2004!

Hyves Mobiel vernieuwd & de yPhone 07/10 We lanceren vandaag een speciale mobiele site voor iPhones! De algemene mobiele site is ook verbeterd, onder andere met grotere foto's en tikken...

07/04 Hyvers spelen hoofdrol in nieuwe videoclip Mr. Love and the Stallions 04/04 Hyves de Musical

Foto's - Uitgelicht - Best bekeken | Meest gerespecteerd | Meest besproken

venetie Francien, Jur en de hele groep They love the

Video's - Uitgelicht - Best bekeken | Meest gerespecteerd | Meest besproken

Toscane 2 PA090104.AVI Wisaapieroodien! kussenvecht

Apps Team Succesmanag... AFAS Online Schrijf nu jezelf en/...

SEND / RECEIVE FOLDER VIEW SEARCH

Move to: ? To Manager Move: Unread/ Read Search Pe
Team Email Done Rules Categorize
Reply & Delete Create New On

Quick Steps

kim nilsson x | Current Mailbox

All Unread Newest

Yesterday

Kim Nilsson see you tomorrow Wed 11:00
So how about catching up at a

Kim Nilsson Have you seen my gloves? Wed 10:59

Kim Nilsson My mom is not funny Wed 10:59

Kim Nilsson You won't believe this Wed 10:58

Kim Nilsson How about a trip to Mexico? Wed 10:58

Kim Nilsson Looking forward to catching up Wed 10:57

Kim Nilsson heya! Wed 10:54
how are you? <end>

Facebook

Search Facebook

People who reacted

All @wongmjane 😂 😮 🍷 😬

Danniel Lord commented on your post.

Jane Manchun Wong Mar 8, 2018 at 8:03 PM

Seriously? I just tripped over my own fi

Kim Nils Offline

CONTACT WHAT'S NEW

Calendar Schedule a meeting

Send Email kimnilsson@outlook.com

What a weird sticker.

@wongmjane Victoria Lo and others 11 Comments · 2 Shares

Like Comment Share

Danniel Lord

People who reacted

All @wongmjane 😂 😮 🍷 😬

Danniel Lord 5 mutual friends Mention

Raphael Kats 48 mutual friends Mention

Kenny Shaw 3 mutual friends Mention

Victoria Lo 47 mutual friends Mention

Cassi Cewwi Teq 15 mutual friends Mention

LinkedIn

People Jobs Content More

People filters

Masters Summit for Qlik - A

ITEMS: 8

UPDATING Calendar. UPDATING

Your dream job is closer than you think See jobs

My connections See all

Herman Zondag · 1st Directeur Customer Experience b... Lunteren, Gelderland, Netherlands 461 shared connections Message

Bas van der Veldt · 1st CEO at AFAS The Randstad, Netherlands 482 shared connections Message

Martijn Delahaye · 1st Directeur Marketing & Communi... Leusden-Zuid, Utrecht, Netherlands 426 shared connections Message

People at AFAS Software See all

AlertThingy v3.02

Alerts Contacts

Yammer: Yammer

Twitter: Twitter

Flickr: Flickr

Facebook: Facebook

Yammer: Yammer Today 7:35pm if you Google for Lenovo 500 the first sponsored ad is to a Lenovo page where the default machine is higher spec. But going in via Lenovo "front door" I can see the beastie we are offered. Not sure about the grafix.

Twitter: Twitter Today 8:41pm Fearing my lunch today. If I don't like it, how long will it take me to walk to In-N-Out?

Flickr: Flickr Today 6:02pm Meisje met parelketting / Girl with pearl necklace - Jacob Backer

Facebook: Facebook Today 8:04pm Uploaded a photo: Carnavalsvierders onderweg voor de laatste dag

Yammer: Yammer Today 7:18pm Private messages are, indeed, just that - only viewable by sender and recipient. Like Direct Messages on Twitter.

Twitter: Twitter Today 8:40pm Main Entrance - FedEx - Signing for Packages

Flickr: Flickr Today 6:02pm Het Rembrandt Huis / The Rembrandt House - Amsterdam

Facebook: Facebook Today 4:25pm Uploaded a photo: No caption available - http://www.facebook.com/photo.php?pid=1541432&id=677828357

Yammer: Yammer Today 6:59pm thanks for the info, happy to be safely locked in with only caggemini folk

Twitter: Twitter Today 8:40pm Give himself a break! That ought to open up a huge amount of time for him to think of and talk of anything else... Maybe go play outside ;-)

Flickr: Flickr Today 5:55pm Interieur Rembrandt Huis, Amsterdam

Facebook: Facebook Today 4:25pm Uploaded a photo: No caption available - http://www.facebook.com/photo.php?pid=1541432&id=677828357

Yammer: Yammer Today 6:55pm Oh, and to quote Tim Kelly's often published: one Golden Rule: While Yammer is "private" it is not managed by Caggemini. Therefore, please do not publish anything here that is strictly company confidential.

Twitter: Twitter Today 8:40pm I dare you: Helen Keller said "Security is mostly a superstition. It does not exist in nature, nor do the.. http://tinyurl.com/c58dbb

Flickr: Flickr Today 5:55pm Interieur Rembrandt Huis, Amsterdam

Facebook: Facebook Today 4:137pm Uploaded a photo: Gmail was down earlier this morning (widespread outage) but now it seems to be working - http://www.facebook.com/photo.php?pid=1349008&id=551968375

Yammer: Yammer Today 6:53pm Just downloaded Safari Beta 4. So far so good.

Twitter: Twitter Today 8:40pm Things to read

Flickr: Flickr Today 2:09pm

CRM EN DE KLANTREIS

VINDEN

VERBINDEN & VERWENNEN

VERLATEN



CRM EN DE KLANTREIS

VINDEN

VERBINDEN & VERWENNEN

VERLATEN



BASIS :-)



Organisatie



Persoon bij organisatie

Contactpersoon

Personen



AFAS software

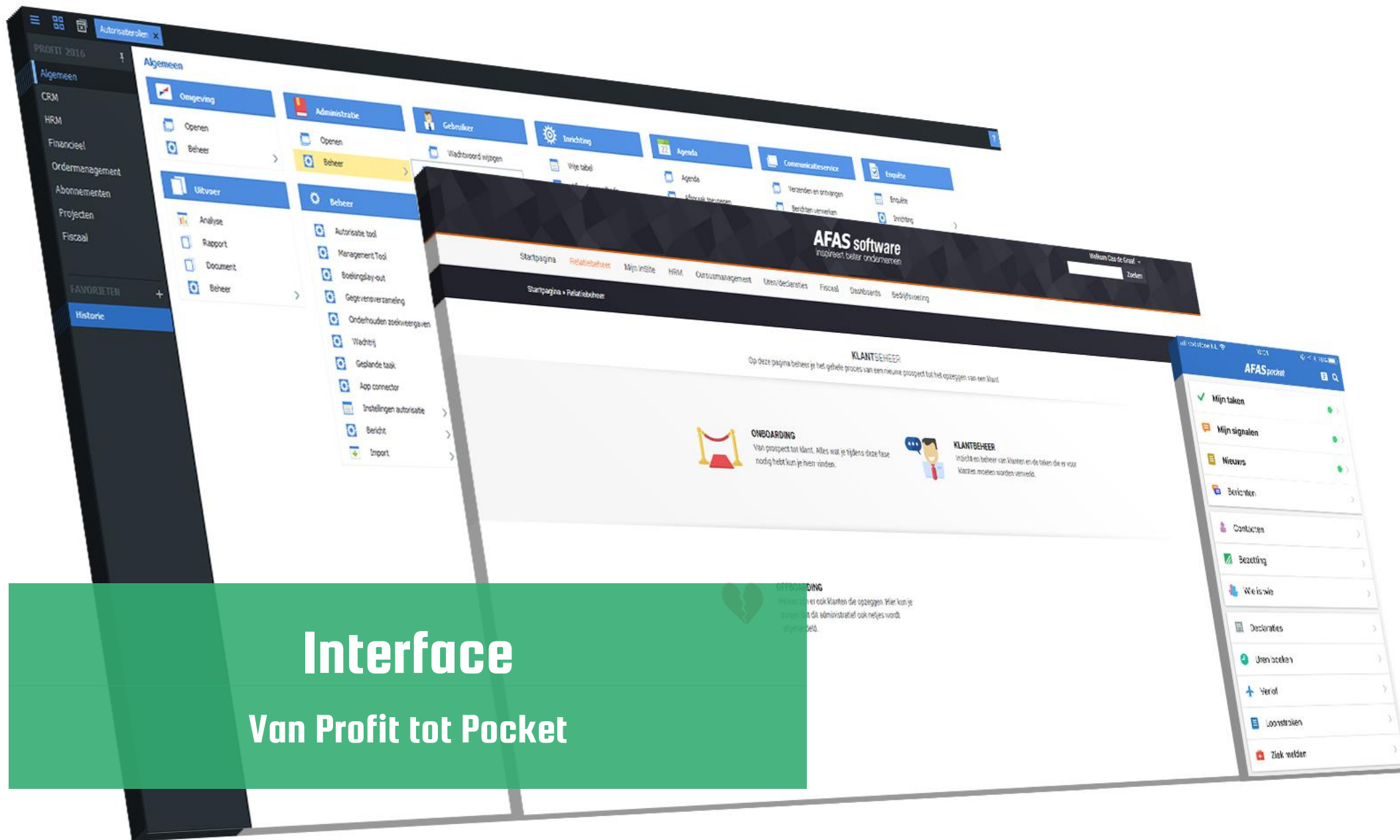
Robbert bij AFAS

Contactpersoon info

Robbert bij de TV de BAL

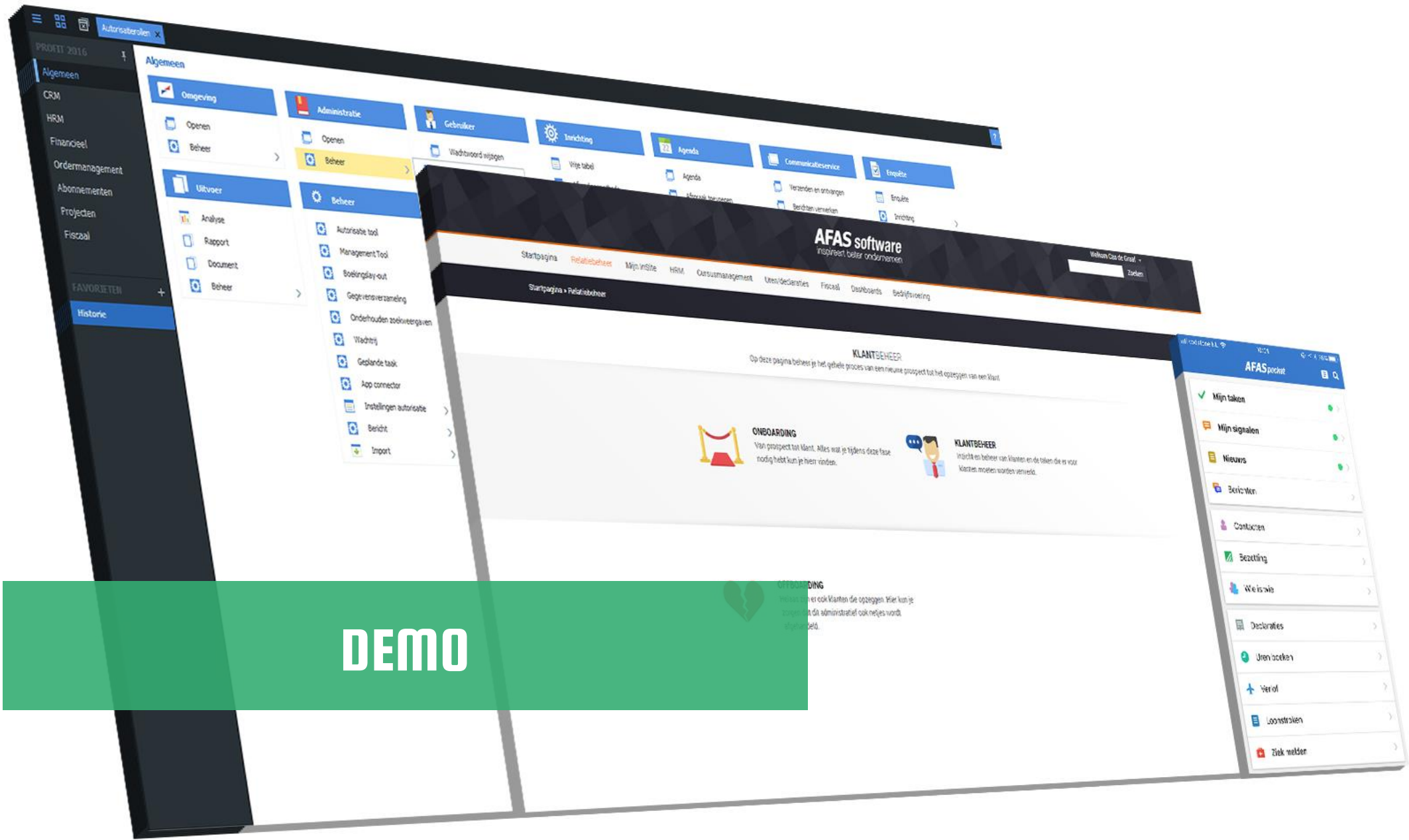
Contactpersoon info





Interface

Van Profit tot Pocket



DEMO

#Hoedan

Denk in processen;

Stap voor stap;

Maak het belangrijk;

Maximale informatie door minimale vastlegging;

Hou je data up to date;

Laat het systeem voor jou denken;

etc



Vragen?



Kies je volgende sessie
Check het programma in de Succestival app

#Succestival